



Condensed Interim Financial Information for the Quarter Ended March 31, 2016 (Un-audited)

CONDENSED INTERIM FINANCIAL INFORMATION



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Chairman



Company Information

Board of Directors Mr. Basir Shamsie* Chairman Mr. Fouad Fahmi Darwish Vice Chairman Mr. Abdul Hamid Mihrez Director Mr. Ammar Tallb Halevah Director Mr. Farid Arshad Masood Director

Mr. Khurshid Hadi Director Mr. Muhammad Yousuf Amanullah* Director

Mr. Muhammad Kamran Nasir Chief Executive Officer

Audit Committee Mr. Khurshid Hadi

> Mr. Abdul Hamid Mihrez** Member Mr. Muhammad Yousuf Amanullah* Member Mr. Ammar Talib Hajeyah Member Mr. Basir Shamsie* Member Secretary

Mr. Aijaz Ali

Mr. Muhammad Kamran Nasir Chairman Mr. Fouad Fahmi Darwish Member Mr. Abdul Hamid Mihrez Member Mr. Basir Shamsie* Member Mr. Muhammad Yousuf Amanullah* Member Mr. Muhammad Yousuf Amanullah* Chairman

Human Resource & **Remuneration Committee**

Executive Committee

Mr. Muhammad Kamran Nasir Member Mr. Abdul Hamid Mihrez Member

Mr. Basir Shamsle & Mr. Muhammad Yousuf Amanullah have resigned with effect from February 26, 2016. ** Mr. Abdul Hamid Mihrez was appointed as a member of Audit Committee with effect from April 11, 2016.

CFO & Company Secretary Mr. Muhammad Umair Arif

External Auditors Ernst & Young Ford Rhodes Sidat Hyder & Co.

Chartered Accountants

Progressive Plaza, Beaumont Road,

Karachi

Internal Auditor Deloitte Yousuf Adli & Co.

> **Chartered Accountants** (A member firm of Deloitte) Cavish Court, A-35, Block 7 & 8. KCHSU, Shahrah-e-Faisal, Karachi

Bankers JS Bank Limited

> **MCB Bank Limited Habib Bank Limited**

Habib Metropolitan Bank Limited

NIB Bank Limited Bank Alfalah Limited United Bank Limited National Bank of Pakistan Faysal Bank Limited

Legal Advisors Bawanev & Partners, 3rd & 4th Floors, 68-C, Lane-13.

Bokhari Commercial Area Phase - VI DHA, Karachi.

Ms. Lubna Saleem Pervez 409, 4th Floor, Land Mark Plaza, Muhammad Bin Qasim Road, Off I.I. Chundrigar Road, Karachi.

Share Registrar Technology Trade (Pvt) Limited, 241-C. Block-2, P.E.C.H.S., Karachi

Registered Office 6th Floor, Faysal House, Main Shahra – e – Faisal , Karachi Telephone; 92-21-111-574-111, Fax; 92-21-32800167



Directors' Report to the Members



On behalf of the Board of Directors of JS Global Capital Limited. I am pleased to present the unaudited. condensed interim financial information of the Company for the quarter ended March 31, 2016.

The summarized results are set out below:

Quarte	Quarter ended			
March 31, March 31,				
2016	2015			
(Ru	pees)			
53,348,072	110,592,329			
37,082,892	75,924,649			
0.74 1.52				

Profit before tax Profit after tax Earnings per share

ECONOMIC REVIEW

Pakistan's economy showed encouraging signs of improvement during 1QCY16 as an era of growth is ushering with both public and private sectors, along with Chinese investors, leading the initiatives in energy-related projects under the ambit of US\$46 billion China Pakistan Economic Corridor (CPEC). Pakistan also continued to benefit from soft international oil prices with trade balance in 8MFY16 staying largely unchanged compared to the corresponding period last year, in spite of higher import of machinery Items. Other macroeconomic indicators such as (1) CPI inflation (at a multi-decade low of 2.6% YoY in 9MFY16 compared to 5.1% YoY in 9MFY15), (2) Current Account deficit (0.9% of GDP in 8MFY16 vs. 1.1% in 8MFY15) and (3) Foreign exchange reserves (holding levels of USD 20 billion translating into an impressive 6 months import cover) also showed similar trend. In response to stability in the macroeconomic indicators, the State Bank of Pakistan (SBP) kept the Policy Rate unchanged at 6% during the quarter.

EQUITY MARKET REVIEW

The Pakistan Stock Exchange Limited (PSX) (formerly Karachi Stock Exchange Limited) posted a nominal return of 1% during 1QCY16 (USD based return of 1%), Trading volumes also remained thin during 1QCY16 as PSX Average Daily Turnover (ADTO) clocked in at 137 million shares, down 43% YoY while traded value averaged 44% YoY lower at PKR 7.4 billion (USD 70.8 million). Relatively sluggish returns at the bourse can be attributed to (1) meltdown in global equities and currencies and (2) incessant selling by foreign investors to the tune of USD 100.6 million during 1QCY16. However, the fundamentals of the PSX remain strong and it continues to trade at a significant discount to its regional peers. Pakistan's likely re-entry into the MSCI Emerging market index, progress on China-Pakistan Economic Corridor and macroeconomic turnaround will be key catalysts going forward.

FIXED INCOME, CURRENCIES AND COMMODITIES REVIEW

In the quarter under consideration, money market remained volatile given uncertainty over the Monitory Policy Statement (MPS) announcement, in spite of regular rollovers of large maturities of Open Market Operations (OMO). As a result, money market traded within the range of 5.50% to 6.25%.

On the Bonds front, speculation over MPS announcement kept secondary market active. Bonds yields plunged as banks re-profiled their bond portfolios against upcoming PIB maturities. During the quarter, the SBP also conducted an auction of fixed rate GoP ljarah Sukuk (FRR-GIS 18) of three years maturity with a target of PKR 80 billion. Bids worth PKR 80 billion were accepted at a cut-off rate of 5.59% (previous cutoff 6.10%). Moreover, National Savings Schemes also revised down its profit rates on DSCs by 60bps to 7.80%, SSCs by 7bps to 6.15%, Regular Income by 47bps to 6.63% and BSCs by 72bps to 9.60% with effect from April 2016.



On the foreign exchange front, for the period under consideration, USD/PKR parity opened at 104.85 as compared to 1QCY15 opening of 100.70, reflecting a depreciation of approximately 4% YoY. Highest USD/PKR parity was witnessed at 104.96 in January 16 whereas the lowest parity was witnessed at 103.55 in February'16.

Moreover, the average SWAPS premium opened in January for 1 Month, 3 Month & 6 Month were at 0.49, 1.25 & 2.30 paisas, respectively. In the month of March, shorter term SWAPS premium (one to two months) witnessed a decline of 2 to 4 paisas whereas an increase was witnessed in the long term SWAPS premium (3 to 6 month) of 5 to 10 paisas. The average SWAPS in March for 1 Month, 3 Month & 6 Month remained at 0.45, 1.31 & 2.48, respectively.

This quarter remained relatively better for Commodities domain as the value of commodities traded at Pakistan Mercantile Exchange ('PMEX') increased to PKR 305 billion in 1QCY16 as against PKR 136 billion in the corresponding period last year. Market share of JS Global remained strong with the Company maintaining its position amongst the top industry players.

COMPANY PERFORMANCE REVIEW

The Company earned net income of PKR 37.1 million for the quarter ended March 31, 2016 vis-à-vis net income of PKR 75.9 million in comparative period last year, posting a decline of 51% over the same period. Operating revenue of the Company decreased by 31.8% over the same period last year. The major reason for decline in operating revenue is due to significant lower volumes at the bourse (-43% YoY). Going forward, we believe that the market volumes at the local bourse will improve and consequently the Company will be able to present better results.

However, despite ongoing market-related challenges, the Company is focused on maintaining its growth momentum in the long run. Management is acutely monitoring its resources to reap maximum benefits for its shareholders. This involves optimizing revenue generation from core brokerage, fee-based operations and treasury management.

ACKNOWLEDGEMENT

We express our sincerest appreciation to our employees for their dedication and hard work and to our clients, business partners and shareholders for their support and confidence.

We would like to acknowledge the Securities and Exchange Commission of Pakistan, Pakistan Stock Exchange, Central Depository Company of Pakistan Limited and National Clearing Company of Pakistan Limited for their efforts to strengthen the Capital Markets and measures to protect investor rights.

> For and on behalf of the **Board of Directors**

Muhammad Kamran Nasir Chief Executive

Karachi: April 18, 2016



مزید برکرجوری شما وسط SWAPS پریم ایک ماه بین ماه اور 6 مینوں کے لئے ,0.49 با 1.25 اور 2.30 پیے پر کھلے تھے۔ ارچ کے مینے میں مخترمت SWAPS مزید برکیم کی (ایک سے دومینے) میں 2 سے کا اضافید یکھا گیا تھا۔ ارچ میں ایک ایک کا دیکھا گیا تھا۔ ارچ میں ایک اور 2.40 پیکیم کی دومینے کا دورمینے کی دورمینے کا دورمینے کا دورمینے کا دورمینے کی دورمینے کے دورمینے کی دورمینے کے دورمینے کی دورمینے کے دورمینے کی دورمی

بیرساق کموڈیٹیز پروکرق کے لئے بہتر دہاجیہا کہ پاکستان مرکھائل ایکیٹی (PMEX) پڑٹر ٹیکی گئی کموڈیٹیز کی قیت شرپیجیلیمال کی ای مدت بیس اعلی PKR 136 bn کے فائدہ کا جس کے ایس معظام دہا۔ خلاف 1QCY16 میں PKR 305 bn کلک ووگو۔ JS Global کی مارکیٹ جسم اپنے درمقائل صفح کا کھاڑیوں کے ماٹیان معظلم دہا۔

مميني كى كاركردگى كاجائزه

مارکیٹ سے متعلقہ جاری مشکلات کے باوجود، کمٹن کا بھی نظر سے طویل مدت میں اپٹی تر تی کو تھرک دکھنا ہے۔ پنجنٹ منٹن سے اپنے وسائل کی نگرانی کروہ ہے تا کہ اپنے شیئر بولڈرز کوزیادہ سے زیادہ فوائد بہتا ہے ۔ اس میں کور بروکر تنج نسس کی بنیاد رہا کر پیشنز اور ٹونٹ انسان ہے۔

تنكيمات

ہم اسپنے طاز بین کی انتقاب محت اور کوششول کوخلوص دل سے سراجے ہیں۔ اسلسلے میں جمایت اورا حیاد کسلیے ہم اسپنے کاکنٹس ، کاروباری شریک کاراور صعب یافت کان کے محکور ہیں۔ ہیں۔

ہم بیکیوریٹیز اینڈ بیکٹی کیٹس آف پاکستان، پاکستان اسٹاک ایجیٹی اور پیٹل کیسٹرنگ کیٹن آف پاکستان لمیٹڈی انظامیہ کو محل کیٹولل مارکیٹس کو مشکم کرنے اور سرمایہ کا روں کے حقوق کے تعظ کیلئے اقدامات کرنے برسراہے ہیں۔

منجانب: بورژ آف ڈائرکٹرز محمد کامران ناصر چیف ایکریکیلیج ز

كراچى : 18اپريل2016



ڈائریکٹرز رپورٹ



US گلوٹل کھوٹل کیٹول کیٹٹر کے اور کیٹر کے قوسطیس 31 مارچ 2016 کوشم ہونے والی سہائی کے لئے کمپٹی کا فیرآ ڈے شدہ، کنڈ نیڈا نٹریم ن فضل انفاریش فیٹر کرتے ہوئے سرے محمول کرتا ہوں۔

انتثآم سيابى		انتثام سيابى	متائج كاخلاصه مندرجة يل ب-
2015		311ئىرى2016	
	روپي		
110,592,329		53,348,072	حنافع قبل اذفيس
75,924,649		37,082,892	حتاضي يعدا ذنيكس
1.52		0.74	تى صعص منافع

معاثى جائزه

ا يكيوين ماركيث كاجائزه

پاکستان کی MSCI امر جنگ ماریٹ انڈیکس میں پھرے شولیت، چین پاکستان معاثی کوریڈ دو میں پیشعد رفت اور دیگرا کنا کم فرن اراؤنڈ اسٹاک ماریٹ کیلیے اہم فابت ہوئیگے۔

فكسدا مدنى مرنسيز اور كموؤيثيزى ماركيث كاجائزه

فورد وفن سرماق شن ماركيث فير متحكم ربى ، كيونكد مونيرى باليسى اشينت (MPS) كاهلان برخير يتيني كيفيت ربى بادجوداس كرادين مارك آبريشنز (OMO) كى يون تيج و ميزيش مسلسل رول اوورد ب- جس كرفيتي شن عى ماركيث كي تجارت .5.50 سے 6.25 كى ربي شير سى .



Condensed Interim Balance Sheet As at March 31, 2016

	Note	March 31, 2016 (Un-audited)	December 31, 2015 (Audited)
FOUNTY AND LIABILITY		(Rupe	es)

EQUITY AND LIABILITIES

Share Capital and Reserves

Authorised:

150,000,000 (31 Dec 2015: 150,000,000) ordinary shares of Rs. 10 each

Issued, subscribed and paid-up share capital

Reserves

1,500,000,000	1,500,000,000		
500,000,000	500,000,000		
1			

2,418,478,754

18

6

2.918.478.754

2,385,337,199 2.885.337.199

LIABILITIES

Current liabilities

Creditors, accrued expenses and other liabilities

Provision for taxation

15,891,414	20,874,177
5 562,849,930	626,381,343

3,497,220,098 3.532.592.719

Contingencies and Commitments

The annexed notes 1 to 19 form an integral part of this condensed interim financial information.



Muhammad Kamran Nasir Chief Executive

Khurshid Hadi Director



Condensed Interim Balance Sheet As at March 31, 2016

	Note	March 31, 2016 (Un-audited)	December 31, 2015 (Audited)
ASSETS		———-(Rupe	nes)
Non Current Assets			
Property and equipment	7	61,455,107	59,901,526
Intangible assets	8	13,651,098	14,630,692
Long term investment	9	15,272,670	15,272,670
Long term loans, advances and deposits		18,878,166	16,446,847
Deferred taxation - net	10	118,485,819 227,742,860	116,928,817 223,180,552
Current assets			
Short term investments	11	717,148,506	766,247,823
Trade debts	12	607,055,768	814,707,115
Loans and advances - considered good		8,862,230	12,999,942
Deposits and short-term prepayments		168,474,001	190,221,145
Interest and markup accrued		10,085,059	25,626,294
Other receivables		20,124,403	19,484,090
Cash and bank balances	13	1,737,727,271 3,269,477,238	1,480,125,758 3,309,412,167
		3,497,220,098	3,532,592,719



Condensed Interim Profit & Loss Account (Un-audited)For the three months ended March 31, 2016

	Note -		Three Months ended		
	Mote	March 31, 2016	March 31, 2015		
		(Rupe	:es)———		
Operating revenue	14	82,623,898	121,134,512		
(Loss) / gain on sale of investments		(528,641)	28,042,408		
(Loss) / gain on remeasurement of investments					
atfair value through profit or loss - net		(678,487)	6,098,921		
		81,416,770	155,275,841		
Administrative and operating expenses		(96,122,417)	(116,169,455)		
		(14,705,647)	39,106,386		
Otherincome		69,229,410	76,247,070		
		54,523,763	115,353,456		
Provision for Workers' Welfare Fund		(1,088,736)	(2,256,986)		
Finance cost		(86,955)	(2,504,141)		
Profit before taxation		53,348,072	110,592,329		
Taxation - current		(17,126,651)	(38,647,383)		
- deferred	15	861,471	3,979,703		
	13	(16,265,190)	(34,667,580)		
Profit after taxation		37,082,892	75,924,649		
Earnings per share - basic and diluted		0.74	1.52		



Condensed Interim Statement Of Comprehensive Income (Un-audited) For the three months ended March 31, 2016

	Three Months ended		
	March 31, 2016	March 31, 2015	
		es}———	
Profit for the period	37,082,892	75,924,649	
Other comprehensive income:			
items that will not be reclassified to profit and loss account	-		
items that may be reclassified subsequently to profit and loss excount			
Loss on revaluation of available for sale			
investments during the period	(4,636,867)	12,482,450	
Less: Related tax	695,530	(4,368,858)	
	(3,941,337)	8,113,592	
Total comprehensive income for the period	33,141,555	84,038,241	





Condensed Interim Cash Flow Statement (Un-audited) For the three months ended March 31, 2016

	Three Months ended		
	March 31,		
	2016	2015	
	———(Rupe		
ASH FLOWS FROM OPERATING ACTIVITIES	· · · · ·	,	
rofit before taxation	53,348,072	110,592,329	
	33,346,072	110,392,32	
djustments for:	4 505 600	3,504,97	
epreciation expense mortization of intangible assets	4,681,022 1,029,594	885,35	
ain on sale of property and equipment	(106,300)	11.650	
oss / (gain) on remeasurement of investments	(100,300)	(11,000	
at fair value through profit or loss - net	678.487	(6.098.921	
rovision for Workers' Welfare Fund	1.088.736	2,256,98	
inance cost	86,955	2,230,98	
inance cost	7.458.494		
and a manufact from a parentine multivities before madeline	7,430,474	3,040,88	
ash generated from operating activities before working capital changes			
capital changes	60,806,566	113,633,20	
ecrease / (Increase) in current assets:	00/000/00	113,033,20	
rade debts			
oans and Advances	207,651,347	(28,948,949	
deposits and short term prepayments	4.137.712	2.157.07	
nterest and markup accrued	21,747,144	(170,540,366	
ther receivables	15,541,235	6,764,14	
ATTICL TECCIABRICS	(640,313)	20,41	
	248.437.125	(190,547,685	
ncrease / (decrease) in current liabilities			
reditors, accrued expenses and other liablities	(64,618,574)	(209,341,183	
ash generated from / (used in) operations	244,625,117	(286,255,659	
Inance cost paid	(86,955)	(2,504,141	
axes paid	(22,804,944)	(8,914,778	
let cash generated from / (used in) operating activities	221,733,218	(297,674,577	
ASH FLOWS FROM INVESTING ACTIVITIES			
urchase of property and equipment	[6,234,604)	(10.262,233	
roceeds from disposal of property and equipment	106,300	15.00	
ong term loans, advances and deposits	(2,431,319)	(2,745,828	
ddition to Intangible Assets	(50,000)	(1,700,000	
hort term investments - net	44 (30,000)	334.677.65	
et cash generated from investing activities	35,869,870	319,984,59	
ASH FLOWS FROM FINANCING ACTIVITIES			
et cash received under repurchase transactions			
ividend Paid	-	150,000,00	
let cash (used in) / generated from financing activities	(1,575)	-	
ncrease in cash and cash equivalents during the period	(1,575)	150,000,00	
ash and cash equivalents at the beginning of the period	257,601,513	172,310,01	
ash and cash equivalents at the end of the period	1,480,125,758	1,300,127,34	
	1,737,727,271	1,472,437,36	
	1,/3/,/4/,4/1	1,4/2,43/,50	



Condensed Interim Statement of Changes in Equity (Un-audited)For the three months ended March 31, 2016

	Issued,		Res	erves		TOTAL
	subscribed and paid up share capital	Share premium		Revenue Receive Unapproprieted profit	Sub-total	
	*******************			upees)		
Balance as at January 01, 2015	500,000,000	1,810,104,900	7,840,273	308,316,278	2,126,261,451	2,626,261,451
Total comprehensive income for the period) [
Profit for the three months ended March 31, 2015	-	-		75,924,649	75,924,649	75, 924,64 9
Other comprehensive income - net of tex	-	-	8,113,592	-	8,113,592	8,113,592
Total comprehensive income for the period	•	ŝ	8,113,592	75,924,649	84,038,241	84,038,241
Transactions with owners recognised directly in equity						
Balance as at March 31, 2015	500,000,000	1,810,104,900	15,953,865	384,240,927	2,210,299,692	2,710,299,692
Balance as at January 01, 2016	500,000,000	1,810,104,900	15,619,607	559,612,692	2,385,337,199	2,885,337,199
Total comprehensive income for the period						
Profit for the three months ended March 31, 2016	•	-	•	37,090,572,89	37,082,892	37,082,892
Other comprehensive income - net of tax			(3,941,337)	.	(3.941.337)	(3,941,337)
Total comprehensive income for the period	U#2	*	(3,941,337)	37,082,892	33,141,555	33,141,555
Transactions with owners recognised directly in equity						
Balance as at March 31, 2016	500,000,000	1,810,104,900	11,678,270	596,695,584	2,418,478,754	2,918,478,754



Notes to the Condensed Interim Financial Information (Un-audited) For the three months ended March 31, 2016

1. STATUS AND NATURE OF BUSINESS

JS Global Capital Limited ('the Company') was incorporated as a private limited company on June 28, 2000. However, the Company commenced its operations in May 2003 and name of the Company was changed from JSCL Direct (Private) Limited to Jahangir Siddiqui Capital Markets (Private) Limited. Subsequently, the Company was converted into a public unquoted company and the holding company Jahangir Siddiqui and Company Limited (JSCL) offered its 25% shareholding to the general public for subscription in December 2004 and the Company obtained listing on Karachi Stock Exchange Limited (KSE) and Islamabad Stock Exchange Limited (ISE) on February 7, 2005. During 2006-07, the Company issued 10,009,700 shares to Global Investment House K.S.C.C Kuwait, ('Global'). The shares were issued to Global without offering right shares on the basis of a special resolution passed on July 11, 2006. The Securities and Exchange Commission of Pakistan vide its letter No. EMD/Cl/49/2006-458 dated July 19, 2006 gave its in-principle approval to the scheme.

During the year 2012, JS Bank Limited (the Bank), a subsidiary of JSCL, acquired 25,525,169 shares of the Company from JSCL and other shareholders against issuance of 185,321,537 shares in lieu thereof. As a result, the principal ownership of the Company was transferred to the Bank. Presently, the Company is subsidiary of JS Bank Limited, which is subsidiary of JSCL, the ultimate parent of the Company.

During 2015, Karachi Stock Exchange, Lahore Stock Exchange and Islamabad Stock Exchange were merged and named as the Pakistan Stock Exchange (PSX). As a result JS Global Capital Limited is now a TREC holder of PSX besides being member of Pakistan Mercantile Exchange Limited. The principal activities of the Company are share brokerage, money market brokerage, forex brokerage, commodity brokerage, advisory, underwriting, book running and consultancy services. Other activities include investment in a mix of listed and unlisted equity and debt securities and reverse repurchase transactions. The Company has nine branches in eight cities of Pakistan. The registered office of the Company is situated at 6th floor, Faysal House, Shahra-e-Faisal, Karachi, Pakistan.

2. BASIS OF PREPARATION

2.1 Statement of compliance

This condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provision of or directives issued under Companies Ordinance, 1984 have been followed.

The disclosures in the condensed interim financial information do not include the information reported for full annual financial statements and should therefore be read in conjunction with financial statements for the year ended December 31, 2015.



This condensed interim financial information is being submitted to the shareholders as required by the Listing Regulations of Pakistan Stock Exchange and Section 245 of the Companies Ordinance, 1984.

This condensed interim financial information is presented in Pak Rupees, which is the functional and presentation currency of the Company and rounded off to the nearest rupee.

2.2 Use of estimates and judgments

The preparation of condensed interim financial information requires the Company to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. The significant judgments made by the Company in applying accounting policies and the key sources of estimating uncertainty are the same as those that applied to financial statements as at and for the year ended December 31, 2015.

SIGNIFICANT ACCOUNTING POLICIES 3.

The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are same as those applied in the preparation of the financial statements of the Company for the year ended December 31, 2015. The profit and loss account, statement of comprehensive income and cash flow statement of the Company for the comparative period have been extracted from the condensed interim financial information for the three months ended March 31, 2015 whereas the balance sheet for the comparative period has been extracted from financial statements for the year ended December 31, 2015.

4. FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended December 31, 2015.

5. CREDITORS, ACCRUED EXPENSES AND **OTHER LIABILITIES**

Trade Creditors Accrued expenses Provision for staff bonus Unclaimed dividend Retention money - Softech Advance fee from client Provision for workers' welfare fund Others

(OIF BUGINEU)	(Audited)			
(Rupees)				
463,484,415	448,218,210			
56,214,928	74,833,862			
5,974,750	41,045,950			
3,430,523	3,432,098			
40,600	40,600			
	5,877,413			
28,862,599	27,773,863			
4,842,115	25,159,347			
562,849,930	626,381,343			

December 31,

2015

March 31,

2016



6. CONTINGENCIES AND COMMITMENTS

Commitments

Future sale transactions of equity securities entered into by the Company in respect of which the sale transactions have not been settled as at March 31, 2016 (December 31, 2015).

651,114,200 702,176,085

7. PROPERTY & EQUIPMENT

Following is the cost of property and equipment that have been added to / disposed of during the three months ended March 31, 2016 (March 31, 2015).

			March 31, 2016 (Un-audited)	March 31, 2015 (Un-audited)
		Note	(Rup	ees)
	Additions: Office Equipment Office Furniture Motor Vehicles		3,277,204 2,957,400	1,335,673 340,308 8,617,452
			6,234,604	10,293,433
	Disposals: Office Equipment		231,248 231,248	31,200 31,200
			March 31, 2016 (Un-audited)	December 31, 2015 (Audited)
8	INTANGIBLE ASSETS		-—(Rupe	ees)
	Trading Right Entitlement Certificate (TREC) Pakistan Stock Exchange Limited Membership card - Pakistan Mercantile Exchange	8.1	5,727,330 2,500,000	5,727,330 2,500,000
	Software		8,227,330 5,423,768	8,227,330 6,403,362
			13,651,098	14,630,692

8.1 These represent Trading Right Entitlement Certificate (TREC) received from Pakistan Stock Exchange Limited (PSX) [formerly Karachi Stock Exchange Limited] in accordance with the requirements of the Stock Exchanges (Corporatisation, Demutualization and Integration) Act, 2012 (The Act). The Company has also received shares of PSX after completion of the demutualisation process.

LONG TERM INVESTMENT

Avail	able	e fo	r sal	e		
				_		

15,272,670 Shares in Pakistan Stock Exchange Limited 15,272,670



9.1 Pursuant to demutualization of the Pakistan Stock Exchange Limited (PSX) [formerly Karachi Stock Exchange Limited), the ownership rights in a Stock Exchange were segregated from the right to trade on an exchange. As a result of such demutualization, the Company received 4,007,383 shares and Trading Right Entitlement Certificate (TREC) from the PSX against its membership card which was carried at Rs. 21 million in the books of the Company.

Based on the technical guide dated May 29, 2013 issued by the Institute of Chartered Accountants of Pakistan, the Company has allocated its carrying value of the membership card of Rs. 21 million in the ratio of 0.73 to shares and 0.27 to TREC. Consequently, the investments have been recognized at Rs. 15.3 million and TREC at Rs. 5.7 million.

10 DEFFERED TAXATION - net

		March 31, 2016 (Un-audited)	December 31, 2015 (Audited)	
Taxable temporary difference		(Rupees)		
Revaluation of investments		(1,959,098)	(3,051,458)	
Deductible temporary differences				
Accelerated depreciation for tax purposes Difference in accounting and tax base of		662,435	356,395	
intangible assets		371,415	212,813	
Provision for doubtful debts		119,411,067	119,411,067	
		118,485,819	116,928,817	
11. SHORT TERM INVESTMENTS		March 31, 2016	December 31, 2015	
Financial assets at fair value through profit or loss - held for trading	Note	(Un-audited) (Rupe	(Audited)	
Quoted Equity Securities	11.1	654,244,239	697,014,276	
Term Finance and Sukuk Certificates	11.2	41,710,356	43,402,769	
	_	695,954,595	740,417,045	
Available for sale Quoted Equity Securities Privately Placed Term Finance Certificates - Unsecured	11,3 11,4	21,193,911	25,830,778	
•	-	21,193,911	25,830,778	
		717,148,506	766,247,823	



11.1 Quoted Equity Securities

Number of shares		Name of Company	March 31, 201	6 De	December 31, 2015	
March 31, 2016	December 31, 2015		Average Cost	——Fai —(Rupees)—	r Value——	
1,435,500	908.000	Adamjee Insurance Company Limited	78,336,348	76,842,315	51,311,080	
48,000	74,000	Askari Bank Limited	903,760	900,000	1,608,760	
5,000	14,500	Attock Refinery Limited	1,159,105	1,151,850	3,072,260	
=	353,500	D. G. Khan Cement Company Limited	9. 7 .5	-	52,173,065	
810,000	728,000	Engro Corporation Limited	250,461,740	255,717,000	203,395,920	
524,000	464,500	Engro Fertilizer Limited	36,354,440	36,412,760	39,078,385	
249,000	113,500	Engro Foods Limited	38,153,755	39,650,760	16,637,965	
1,203,500	1,284,500	Fauji Cement Company Limited	50,222,375	50,438,685	47,295,290	
91,500	₩.	Fauji Fertilizer Bin Qasim Limited	4,671,703	4,668,330	1.67	
404,500	68,500	Fauji Fertilizer Company Limited	43,187,316	43,127,790	8,081,630	
20,500	*	Hascol Petroleum Limited	2,932,396	2,875,740	© # 2	
=	309,000	Maple Leaf Cement Factory Limited	8.40	₽	23,045,220	
*	72,000	National Bank Of Pakistan Limited	•		3,890,880	
148,500	224,500	Nishat Mills Limited	14,198,301	14,227,785	21,298,315	
488,000	620,500	Oil and Gas Development Company Limited	57,224,635	55,846,720	72,809,470	
₩.	1,281,000	Pak Elektron Limited	7 -	¥	80,113,740	
55,000	183,000	Pak Petroleum Limited	7,067,881	7,046,600	22,291,230	
83,500	92,500	Pakistan State Oil Company Limited	29,112,326	29,328,540	30,133,725	
1,449,000	22	Pakistan Telecommunication Limited	21,741,165	21,763,980	12	
111,500	75	Pioneer Cement Limited	10,830,841	11,029,580	(🖶)	
-	838,500	Sul Northern Gas Pipeline Limited	(i.=0)	-	20,157,540	
2,500	2	The Searle Company Limited	928,966	1,098,724	(a)	
14,000	4,000	United Bank Limited	2,122,974	2,117,080	619,800	
			649,610,027	654,244,239	697,014,275	
		Unrealized Gain on remeasurement at fair value	4,634,212			
			654,244,239	654,244,239	697,014,275	

11.1.1 These securities were purchased in the ready "T+2" market and sold in the future market.

11.2 Term Finance and Sukuk Certificates

Number of	Certificat	os Name of Term Finance / Sukuk Certificates	March 3	1,2016 Dec	ember 31, 2015
March 31, 2016	December 2015	31,	Average Cost	Fair (Rupees)	Value——
		Listed Jahangir Siddiqui & Company. Limited VII			
2,100	2,100	- related party Jahangir Siddiqui & Company. Limited VIII	2,567,342	2,593,369	2,567,342
6,000	6,000	-related party	25,897,770	25,880,175	25,897,770
200	200	Pakistan Mobile Communication Limited TFC VII Engro Corporation Limited Islamic	2,001,676	2,000,144	4,001,676
530	500	- Rupiya Sukuk - II Engro Corporation Limited Islamic	3,014,425	3,146,886	2,864,425
1,525	1,505	- Rupiya Sukuk - I	8,171,556	8,089,782	8,071,556
	•	.,	41,652,769	41,710,356	43,402,769
			41,652,769	41,710,356	43,402,769
		Unrealized Gain on remeasurement at fair value	57,587	2	4.
			41,710,356	41,710,356	43,402,769



11.3 Quoted Equity Securities

Number	of shares	Name of Company	March 31, 2016 December 31, 201	
March 31, 2016	December 31, 2015		Average Cost	
745,477	745,477	TRG Pakistan Limited		,193,911 25,830,778 ,193,911 25,830,778
	Unrealized	Loss on remeasurement at fair value	(4,636,867) 21,193,911 21	

11.3.1 These shares were aquired as a result of underwriting arrangement undertaken by the Company.

11.4 Privately Placed Term Finance Certificates - Unsecured

Number of certificates	Markup rate (%)	March 31, 2016 Name of Company	Note	Maturity date	Cost (Rupees)
12	11.00%	Azgard Nine Limited [Privately Placed Term Finance Certificates (PPTFCs)]	11.4.1	October 19, 2020	326,456,184
		Impairment of investment in TFC			(326,456,184)

Number of certificates	Markup rate (%)	Name of Company	Maturity date	Cost (Rupees)
12	11.00%	Azgard Nine Limited [Privately Placed Term Finance Certificates (PPTFCs)]	October 19, 2020	326,456,184
		Impairment of investment in TFC		(326,456,184)

11.4.1 Considering the financial position of issuer, the Company has fully provided outstanding amount of the PPTFCs and records mark-up / interest income on receipt basis.

12.	TRADE DEBTS	March 31, 2016	December 31, 2015
		(Un-audited)	(Audited)
	Considered good	(Rup	es)
	- Recleables on account of purchase of shares	96,050,228	92,032,492
	- Receivables against margin finance (purchase of shares)	439,302,309	643,734,485
	- Advisory services	5,684,059	5,123,082
	- Forex and fixed income commission	16,174,105	17,036,469
	- Commodity	49.845.067	56,780,587
	•	607,055,768	814,707,115
	Considered doubtful	398,036,891	398,036,891
		1,005,092,659	1,212,744,006
	Provision for doubtful debts	(398,036,891)	(398,036,891)



13.

. CASH AND BANK BALANCES	Note	March 31, 2016 (Un-audited)	December 31, 2015 (Audited)
		(Rup	ees)———
Cash with banks:			
- Current accounts		3,739,297	2,399,757
- Profit and loss / deposit accounts	13.1	1,733,511,830	1,477,497,417
- Foreign currency deposit accounts	13.2	252,144	14,584
		1,737,503,271	1,479,911,758
Cash in Hand		224,000	214,000
		1,737,727,271	1,480,125,758

- 13.1 Profit and loss / deposit accounts carry profit ranging from 4% to 7% per annum (2015: 4% to 7% per annum).
- 13.2 Foreign currency deposit accounts carry profit ranging from 0.1% to 1% per annum (2015: 0.1% to 1% per annum).

		Three Mo	nth ended
		March 31, 2016 (Un-audited)	Marach 31, 2015 (Un-Audited)
14	OPERATING REVENUE	(Ru)	pees)
	Brokerage and operating income	75,303,634	120,363,764
	Advisory and consultancy fee	7,320,264	770,748
		62,623,898	121,134,512
15.	EARNINGS PER SHARE -basic and diluted	—(Ru	pees)
	Profit after taxation	37,082,892	75,924,649
		(Num	ber}
	Weighted average number of shares	50,000,000	50,000,000
		(Rup	ees)————
	Earnings per share - basic and diluted	0.74	1.52
		•	

16. RELATED PARTY TRANSACTION

Related parties comprise of parent company, major shareholders, associated companies with or without common directors, other companies with common directors, retirement benefit fund, directors, key management personnel and their close family members. Contribution to defined contribution plan (provident fund) are made as per the terms of employment. Remuneration of key management personnel are in accordance with their terms of engagements. Transactions with other related parties are entered into at rates negotiated with them (agreed terms).

Details of transactions and balances at period end with related parties, other than those which have been disclosed elsewhere in these financial statements, are as follows:



	Merch 31, 2016 (Un-audited)		December 31, 2015 (Audited)	
Trade debts	Key management personnel of entity and associate entities	Associated entities other than parent company (Rupe	Key management personnel of entity and associate entiti	than parent
		———(Kupi		
Opening balance	248	1,108,420	-	837,530
Invoiced during the year	3,822,183	256,075,838	19,672,630	5,283,663,432
Received during the year	(3,802,498)	(256,043,654)	(19,672,382)	(5,283,392,542)
Closing balance	19,933	1,140,604	248	1,108,420
Trade payable				
Opening balance	220,817	1,026,130	101,301	3,676,161
Invoiced during the period	1,453,224	1,693,810,625	268,080,042	8,626,606,124
Paid during the period	(1,434,639)	(1,567,693,421)	(267,960,526)	(8,629,256,155)
Closing balance	239,402	127,143,334	220,817	1,026,130
		Merch 31, 2016 (Un-audited)		December 31, 2015 (Audited)
Balances with parent company			(Rupee	s)———
Trade debts		11.848.567		299,089
Balances with parent company		1,66	1,052,009	1,444,672,497
Balances with ultimate parent company				
Trade debts		12	2,625,552	: -
Trade payables				136,652



		March 31, 2016 (Un-audited)	March 31, 2015 (Un-Audited)
Transactions with associated compa	anies		543/
Nature of transactions			
Payment on account of expenses to a	ssociated companies	30,555	468,714
Transactions with associated entitle	es of group companies		
Nature of transactions			
Brokerage income		3,213,805	4,403,542
Transactions with the parent compa	any		
Nature of transactions			
Purchase of Treasury Bills - net			946,475,000
Purchase of Pakistan Investment Bond	ls-net	6,084,660	376,854,662
Brokerage income		465,260	873,691
Payment for rent and utilities and con	sultancy charges	92,000	332,314
Bank charges		61,316	173,568
Profit on PLS account		30,169,185	11,074,736
Transactions with ultimate parent c	ompany		
Nature of transactions			
Brokerage income			
Reimbursement of expenses for rent and utilities		760,339	3,215,466
		12,554,813	11,429,949
Transactions with other related par	ties		
Nature of transactions	Relationship		
Royalty expense	Key management personnel of the parent	2,500,000	2,500,000
Brokerage Income	Key management personnel	9,038	109,114
Director's remuneration	Key management personnel	575,000	475,000
Contributions to staff provident fund	Post-employment benefit plan	2,144,235	1,679,895



17. OPERATING SEGMENTS	March 31, 2016 (Un-audited)			
	Brokerage	Investment and Treasury	Other operations	Total
	(Rupees)			
Segment revenues	75,303,634	68,022,283	7,320,264	150,646,181
Administrative and operating expenses	(54,568,120)	(5,222,464)	(30,618,801)	(90,409,385)
Depreciation	(2,329,316)	(39,751)	(2,314,372)	(4,683,439)
Amortization of intangible assets	- 8		(1,029,594)	(1,029,594)
Finance cost	•	(86,955)	-	(86,955)
	18,406,198	62,673,113	(26,642,503)	54,436,808
Provision for Workers' Welfare Fund				(1,088,736)
Taxation				{16,265,180}
Profit after tax			-	37,082,892

Segment assets	644,189,079	2,815,528,020	37,502,999	3,497,220,098
Segment liabilities	463,484,415	109,241,579	6,015,350	578,741,344

There were no major customer of the Company which formed part of 10 per cent or more of the Company's revenue.



March 31, 2015 (Un-audited)

	Brokerage	Investment and Treasury	Other operations	Total
		(Ru	pees)	
Segment revenues	120,363,764	110,845,398	313,749	231,522,911
Administrative and operating expenses	(65,215,092)	(3,435,615)	(43,127,913)	(111,778,620)
Depreciation	(1,733,161)	(117,508)	(1,654,811)	(3,505,480)
Amortization of intangible assets	*	7. 0	(885,355)	(885,355)
Finance cost	<u>.</u>	(2,504,141)	÷	(2,504,141)
	53,415,511	104,788,134	(45,354,330)	112,849,315
Provision for Workers' Welfare Fund				(2,256,986)
Taxation				(34,667,680)
Profit after tax				75,924,649

Segment assets	702,753,769	2,738,077,416	37,866,284	3,478,697,469
Segment liabilities	559,622,264	208,775,513	£	768,397,777

There were no major customer of the Company which formed part of 10 per cent or more of the Company's revenue.

NON-ADJUSTING EVENTS AFTER THE BALANCE SHEET DATE 18

The Board of Directors of the Company have approved cash dividend of Nil (December 31, 2015: Nil) amounting to Rs Nil (December 31, 2015: Nil) and bonus of Nil (December 31, 2015: Nil) for the three months ended March 31,2016 in their meeting held on April 18,2016.

In pursuance of the special resolution passed by members of the Company at the Annual General Meeting held on March 22, 2016 authorizing the Company to buy-back, under Section 95A of the Companies Ordinance, 1984 read with the Companies (Buy-Back of Shares) Rules, 1999, up to a maximum of 12,000,000 issued ordinary shares of the Company of the nominal / face value of Rs. 10/- (Rupees Ten) each at a price of Rs. 46 (Rupees forty six) per share, the Company has bought back its 11,993,000 ordinary shares from its members and paid the buy-back proceeds subsequent to March 31, 2016. Consequently, the paid up capital of Company has been reduced to Rs. 380,070,000 divided into 38,007,000 ordinary shares of the face value of Rs. 10 each.

19 **DATE OF AUTHORIZATION**

This condensed interim financial information were authorized for issue in the Board of Directors' meeting held on April 18, 2016.







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